

Audyogik Tantra Shikshan Sanstha's

Institute of Industrial and Computer Management

and Research(IICMR)

MBA@IICMR

Student Development Program

On

Course Code:- RM 02/207 Desk Research

Presented By:- Visionary Cohort

Group 3 Visionary Cohorts

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Darshan Sharma

Mentor:- Dr. Vinod Bhelose Sir

Desk Research Team 1

Performance Evaluation of IPO

Anuj Ambavkar Shweta Patil Darshan Sharma Prajakta Dalvi Gayatri Gawande



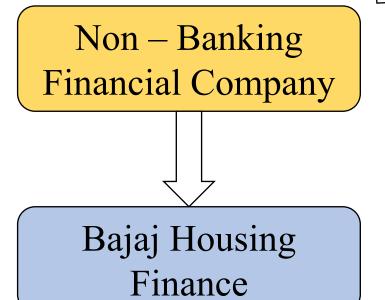
Sector



MOTOR GROUP

Automobile

Hyundai Motors India Ltd.



BAJAJ HOUSING FINANCE

Status



Expanding through a hub-and-spoke model in 73 hubs and 50 spoke locations.

215 branches across India. AUM grew by 29% to \$9,785 Successful \$782M IPO in Sept 2024 saw participation from GIC and Abu Dhabi Investment Authority.

BAJAJ HOUSING FINANCE LIMITED

Regulatory Forces

SEBI

Securities and Exchange Board of India is the primary regulator for IPOs and stock market transactions

RBI

Reserve Bank of India regulates Bajaj Housing Finance through lending, compliance, risk and governance

Comparison



NBFC

CAGR is 18.7% pa

Bajaj Housing Finance

AUM has grown at CAGR of 30.9%

Challenges

Intense competition

Technical issues

Future Plans

Increase capital base

Expand lending portfolio

Strengthen financial reserve

Increase operational efficiency

Hyundai Motors India Ltd.

Status



Hyundai's factory could benefit from increased employment and local investment.

The IPO would strengthen Hyundai's position in India's growing automobile industry.

Hyundai's IPO could attract foreign investors, impacting international trade relations



Regulatory Forces

SEBI

Securities and Exchange Board of India is the primary regulator for IPOs and stock market transactions in India

State Pollution Control Boards (SPCBs)

Since HMIL operates
manufacturing plants in
Tamil Nadu, it regulates
emission standards compliance
for Hyundai's factories.

Comparison



Automobile

CAGR is expected to grow at a 9.7% till 2030

Hyundai Motors India Ltd.

CAGR has grown 26.2% over the past five years

Future Plans



Expansion of manufacturing facilities

Investment in EVs

R&D and technology updates

Challenges

Market volatility

Competition from rivals

Regulatory hurdles

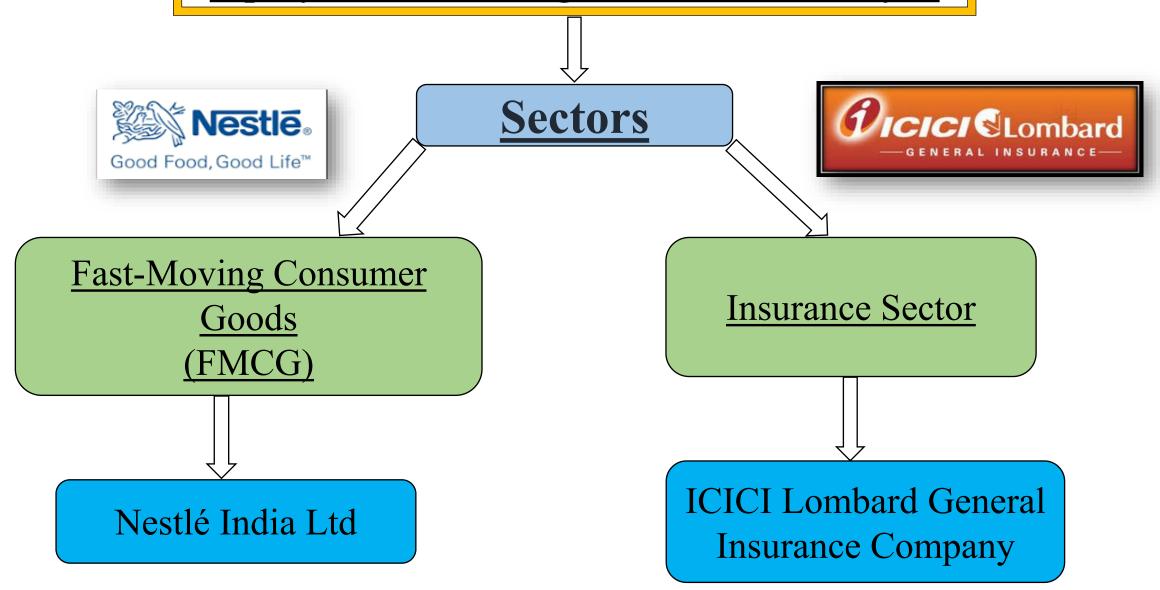
Global economic conditions

Desk Research Team 2

Equity Research Using Fundamental Analysis

Aaditya Thakur Akruti Gaikwad Samruddhi Mahadik Sakshi Bhise

Equity Research Using Fundamental Analysis



Nestlé India, a subsidiary of Nestlé S.A., was established in 1961 and has grown into a leading FMCG company in India.



Narayanan

CFO: David Steven

McDaniel

MD Nominee: Manish

Tiwary



Nestlé India was listed on the Bombay Stock Exchange (BSE) and National Stock Exchange (NSE) in 1989.

Major Milestones:

Expanded across India with popular brands like Maggi, Nescafé, KitKat, and Milkmaid.

Leader in dairy, nutrition, and confectionery products.





Food Safety and
Standards
Authority of India
(FSSAI)

Ministry of
Consumer Affairs,
Food & Public
Distribution

Securities and Exchange Board of India (SEBI) ICICI Lombard, founded in 2001 and listed in 2017, is one of India's largest private general insurers, offering health, motor, travel, and corporate insurance solutions.

Leadership (Current & Key Leaders)

- CEO & MD: Sanjeev Mantri
 - Parent Company: ICICI
 Bank



Milestones

- **2020**: Merged with Bharti AXA General Insurance
- **2024**: Over 312 branches and 840 virtual offices across India

Achievements

One of India's largest privatesector general insurers Recognized for digital innovation and customer service



Regulatory Authorities & Agencies

Insurance
Regulatory and
Development
Authority of
India (IRDAI)

Reserve Bank of India (RBI)

Securities and
Exchange
Board of India
(SEBI)

Challenges

Raw Material Price Volatility



E-commerce
Growth &
Adaptation

Regulatory & Compliance Issues

Supply Chain Disruptions

Raw Material Price Volatility

Challenges



Raw Material Price Volatility

Raw Material Price Volatility

Raw Material Price Volatility





EV/EBITDA: ~20-25x

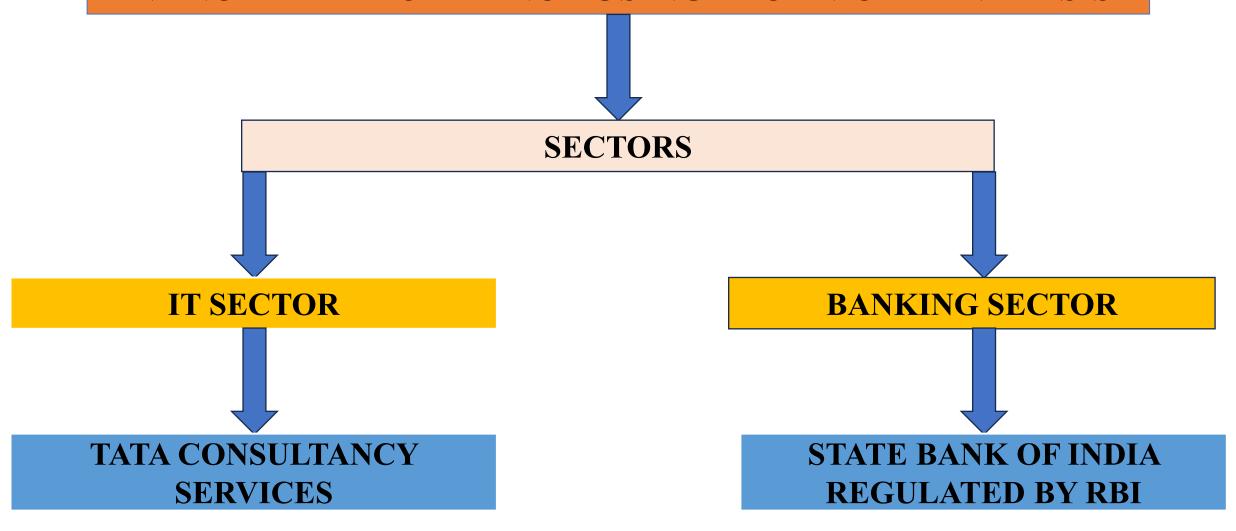
	00001000,000002110	- GENERAL INSURANCE
Industry	Operates in the FMCG (Fast- Moving Consumer Goods) sector, specializing in food and beverages.	Operates in the insurance & financial services sector, providing general insurance (health, motor, travel, corporate policies).
Revenue Growth & Profitability	Revenue CAGR (5 years): ~11- 13% Profit Margin: ~14-15%	Revenue CAGR (5 years): ~15-18% Profit Margin: ~8-10% (Lower)
Valuation Metrics (P/E, P/B, EV/EBITDA)	P/E Ratio: ~65-70x(High) P/B Ratio: ~50x(Expensive) EV/EBITDA: ~35-40x	P/E Ratio: ~30-35x (Lower) P/B Ratio: ~6-7x (More Reasonable) EV/EBITDA: ~20-25x

Desk Research Team 3

Financial Performance Using Technical Analysis

Pranjal Gajbhiye Chhaya Singh Uday Deore Sayali Choudhari Sejal Kothawade

FINANCIAL PERFORMANCE USING TECHNICAL ANALYSIS



Leadership (Current & Key Leaders) CEO & MD: K. Krithivasan (since 2023) Chairman: N.

Chandrasekaran (also Chairman of Tata Sons)

History Founded: 1968 Parent Company: Tata Group

Milestones: 2004: Listed on the Indian stock market

2010s: Became one of the world's top IT service providers

2021: Crossed \$200 billion in market capitalization

TCS iON Digital
Learning Hub —
Offers free courses
for students and
professionals.
Bridge IT — Helps
rural youth learn IT

skills

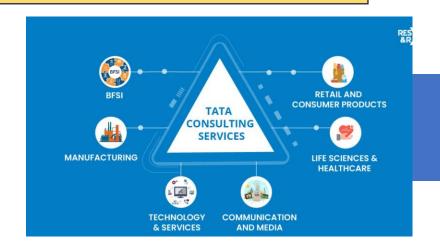


REAL WORLD EXAMPLES

Industry specific regulation

Trade regulation

Cyber security regulation



TCS

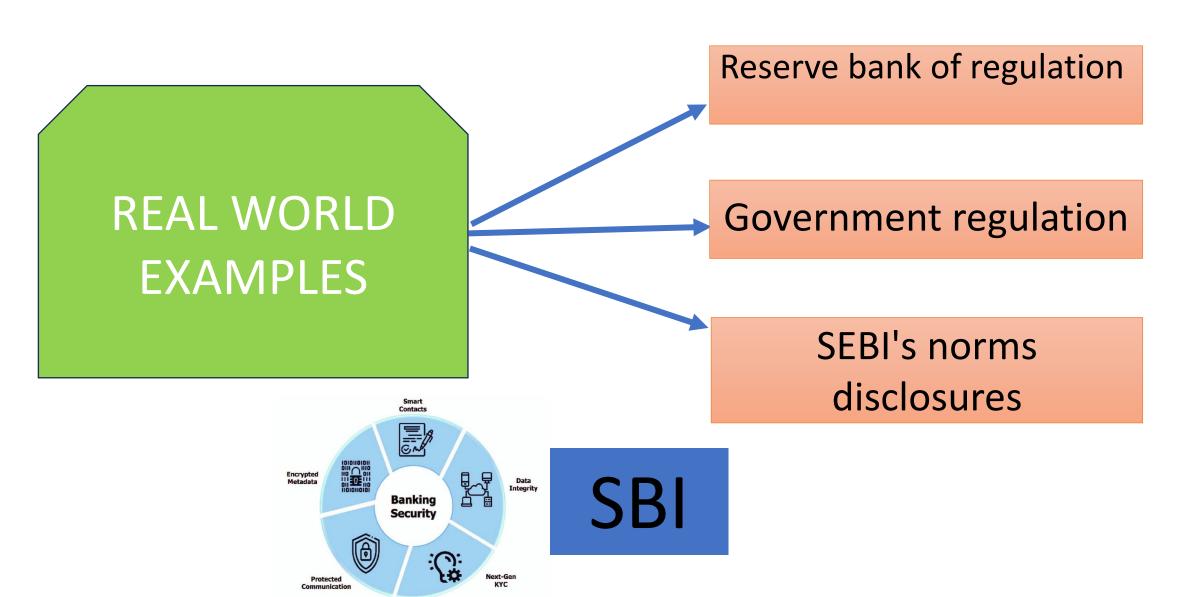
Leadership (Current & Key Leaders) Chairman
Dinesh Kumar Khara
(since 2020)
Key Past Leaders:
ArundhatiBh (First woman to head
SBI, 2013–2017)

Nationalized:
Became a
government-owned
entity in 1955
under
RBI
control.



Rajnish Kumar
(Led the bank Through
COVID-19
Pandemic
challenges)
Founded:1806(as Bank of
Calcutta), renamed State
Bank of India in 1955

2008: First
Indian
bank
to cross \$250 billion in
assets. 2017: Merged
five associate banks with
itself, strengthening its
position.



Moving Averages

SBI: Are in a neutral position, indicating neither a strong bullish nor bearish trend. TCS: SMAs and EMAs are all neutral, suggesting a lack of definitive trend

direction.

Relative Strength Index

SBI: The 14-day RSI is approximately 42.6

TCS: The 14-day RSI stands at about 45.84

Moving
Average
Convergence
Divergence

SBI: overall technical rating is a strong sell, suggesting bearish momentum.

TCS: The MACD reported as 6.06, which is considered bullish, indicating positive momentum.

Oscillators

SBI: overall technical rating leans towards a strong sell, implying bearish signals.

TCS: the Average Directional Index (ADX) is strong at 37.39, indicating a

robust trend.

Overall
Technical
Rating

SBI: The combined technical indicators suggest a strong sell, reflecting predominantly bearish signals.

TCS: Mixed signals from various indicators, neither strongly bullish nor bearish.

