## **Business Network Group**

(A Division of Pune Chamber -PCPE)



**BNG (Business Network Group) Pune Chambers** 

Date: 31st August 2024

## **TO WHOM IT MAY CONCERN**

This is to confirm that Mr. Pravin Ramdas Gavhane, a student of IICMR, successfully completed his internship with BNG (Business Network Group) as a Networking Consultant Intern from 29th May 2024 to 31st July 2024. During his internship, he worked on a project titled "Understanding Key Success Factors in Networking and Member Engagement."

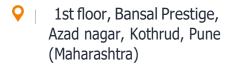
His internship was initially set to end on 31st July 2024, but due to his outstanding performance, we extended it by one month. Mr. Pravin Gavhane consistently demonstrated strong skills in building relationships, visiting clients, conducting online outreach, and converting leads into BNG members.

We wish him all the best for his future endeavors and believe that the skills and experiences he gained during his internship will contribute to his professional growth.

For BNG (Business Network Group)
Pune Chambers

For Business Network Group (BNG)

Mr. Bhavesh Shah. (President of BNG Group)







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## FORMAL FEEDBACK AND EVALUATION SHEET

This is to certify that **Mr. Pravin Ramdas Gavhane** Has completed summer Internship at our organization. The task handle by him are as follows

- Nature of work: Business Networking
- Quantum of work: Involved in 360\* Networking process
- **Effectiveness:** Excellent
- Overall Professionalism: Dedicated, hardworking, and target-oriented, always ready to take on challenges without hesitation.
- Learning outcome: Face-to-Face Customer Interaction, Handling Critical Customer Situations, Converting Leads into Memberships.
- **Utility of SIP to the host organization:** Yes, It helped the company understand each category's mindset and the best approach to reach them.

**Date: 31st August 2024** For BNG (Business Network Group)

Place: Kothrud, Pune

Pune Chambers

For Business Network Group (BNG)

Mr. Bhavesh Shah. (President of BNG Group)

